"Crespi Modernization Plan"

On Behalf of Crespi Carmelite High School





50-Year
Campus Master Plan





Crespi Carmelite, a Catholic all-male college prep high school, sought approval from the City of Los Angeles to modernize its campus to remain competitive as a top-tier choice among Southern California private schools for the next generation students. If approved, the school's new Master Plan could include an aquatics facility, new labs that support STEM (Science, Technology, Engineering, and Mathematics) education, state-of-the-art Sports Center, a new parking structure and more. For over 60 years, Crespi has called Encino, California its home. Notoriously anti-development, Consensus knew this San Fernando Valley community's support would be hard earned, so we embarked on a path to build that relationship on sound footing.

We started by helping Crespi better tell their story with a community outreach approach driven by its mission. We discovered that Crespi Carmelite is a Catholic discipline focused on cultivating people to be good neighbors and citizens. So we put that mission front and center and designed the community relations program so the mission was illustrated in everything we do. Before the project was submitted to the City of Los Angeles, we made sure that neighbors had an early chance to provide feedback via one-to-one meetings. We made it easy by hosting office hours and visiting neighbors via door-to-door canvassing. We also organized campus tours for neighbors as we learned that many had never stepped foot on the school grounds, even though they lived right next door. To authentically showcase the mission and the inspiration for the Campus Master Plan, these tours were hosted by Crespi student volunteers.

This neighborly approach demystified the school and helped forge a stronger relationship between neighbors and the Crespi community. By keeping the communications pipeline open and providing play-by-play updates on the project's path to approval, we earned community support. As a result, the local Neighborhood Council became passionate champions for Crespi who no longer saw the school as a building but a source of pride and essential part of the fabric of the community.



Consistent Supporter Mobilization

A steady stream of calls, eblasts, and mailers keep the public informed on project updates and promote active participation

Continuous Face-to-Face Interaction

Maintain in-person contact with key stakeholders to build a foundation of trust

Digital Engagement Strategy

Create quality digital content to share in eblasts and across multiple social media platforms



